

---

## IMMERSION TRAINING PROGRAM SAMPLE AGENDA

Building, Maintaining and Scaling Your Venture Mentoring Program

---

### Introduction

- Participants, agenda and materials

### Module 1: Your Overview and Self-Assessment Review

### Module 2: MIT VMS Overview

- Origins & Mission
- Underlying Concepts
- MIT VMS Model
- Guiding Principles

### Module 3: Implementation Considerations

- Critical Success Factors
- Staff
- Governance
- Budget
- Funding

### Module 4: Mentors & Mentoring

- The Power of Team Mentoring
- Building & Managing Your Mentor Pool
- Mentor Responsibilities & Roles
- The Mentoring Process

### Module 5: Entrepreneurs & Ventures

- Eligibility & Selection Criteria
- Selection & Intake Process
- Entrepreneurs' Responsibilities & Expectations
- Operational Considerations
- MIT VMS Venture Case Histories

### Module 6: MIT VMS Complementary Services

- Additional services offered to entrepreneurs

### Module 7: Program Evaluation / Metrics

- Measuring Outcomes
- MIT VMS: At a Glance

### Module 8: Operational Support Systems

- Operational Needs
- IT Considerations

### Module 9: Strategy Mentoring Session

- Address your specific strategic issues with an MIT VMS mentor team

### Module 10: Your Pilot Program & Beyond

- Pilot Program Planning
- Timeline & Evaluation
- Ongoing Relationship with MIT VMS

### Additional Activities:

- Attendance of MIT VMS Monthly Mentor Meeting
- Observation of a Mentoring Session
- Interaction with MIT VMS mentors
- Interaction with MIT VMS management / operations team
- Interaction with MIT VMS entrepreneur(s)